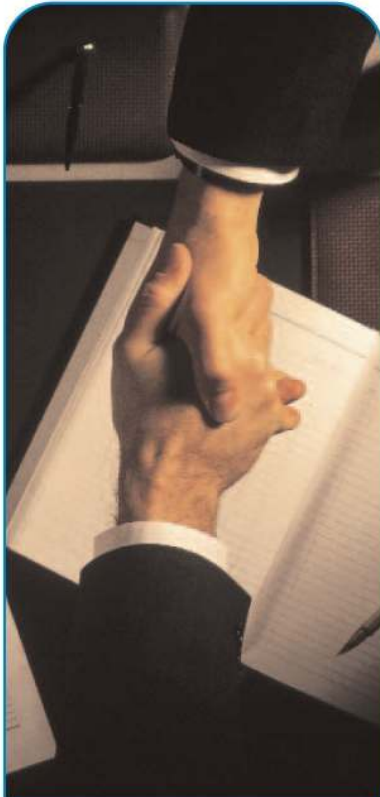




## Employees

[www.cavalrygroup.net](http://www.cavalrygroup.net)



"Cavalry Group prides itself in our professional, proven approach to providing our clients with solutions appropriate to their needs."

~ John Devendorf  
President and CEO  
Cavalry Group, Inc.

### **BUSINESS DEVELOPMENT MANAGER (MASSACHUSETTS)**

#### **JOB RESPONSIBILITIES:**

Cavalry Group is looking for highly-motivated people to fill our need for Business Development Managers. Cavalry Group is currently and actively establishing itself in new territories including areas of Connecticut, Massachusetts, Ohio and the Southeast U.S. and is in need of a full-time people to assist in this initiative. The ideal candidate will have experience developing business opportunities including launching, implementing and overseeing marketing strategies. Also, Business Development Managers are responsible for assisting in the recruitment of new Professional Associates.

Compensation includes a base salary plus commission based upon the achievement of benchmarked goals and revenue. Health benefits and retirement plan also available.

#### **PERSONNEL REQUIREMENTS:**

- Sales/Marketing Experience (5-10 years)
- Basic Industry Knowledge
  - Banking
  - Education
  - Insurance
  - Commercial/Manufacturing
  - Healthcare
- Basic Technology Knowledge
  - Microsoft Word
  - Microsoft Excel
  - Microsoft Outlook
  - CRM Tools
- Basic Understanding of Regulatory/Compliance/IT Issues
  - Information Security
  - Regulatory Compliance
  - Financial Services

For more information, or to submit your resume please contact [jobs@cavalrygroup.net](mailto:jobs@cavalrygroup.net).